

# Learning Unlimited



— BUSINESS DIRECTORY 2011

The Chesterfield College Group



# Welcome



Learning Unlimited is rapidly building a reputation with employers locally, regionally and nationally as a responsive and quality provider with a wealth of experience in delivering training, recruitment and consultancy services. We continue to build excellent working relationships with employers, providing outstanding products and services which have tangible benefits to businesses.

Our professional and responsive team deliver business focused training to meet the needs of today's employers in a flexible and professional manner, providing a complete training solution. Our strategy is to continually develop our products and services, working with employers to offer bespoke training solutions.

As the largest provider in Derbyshire for Apprenticeship provision we have established Learning Unlimited as a leading training provider in the East Midlands region with a growing portfolio of Apprenticeship qualifications, free recruitment service and business focused training.

Learning Unlimited provides comprehensive services to support unemployed people back into sustainable employment, working in partnership with key employers across the East Midlands region.

The recent opening of our specialist Logistics Training Centre at Junction 29A, off the M1, is ensuring we build a national reputation for high quality training services in the logistics sector. Other exciting developments include our state-of-the-art conference facilities at Waterloo Court, which boasts a selection of facilities to cater for groups of up to 100 people.

Our Business Directory provides an overview of our products and services and shares with you the growing success of Learning Unlimited.

We look forward to working with you, providing the opportunities for you to develop your workforce, which in turn supports a positive contribution to the overall success and prosperity of your business.

**Julie Richards**  
Deputy Principal Enterprise, Engagement and Innovation

# Focus on... the Management Team

Julie Richards  
Deputy Principal - Enterprise,  
Engagement & Innovation



With over 22 years management experience in the Further Education sector and as Deputy Principle at the College, Julie's responsible for the strategic development of employer focused provision.

Jo Gibson  
Head of Performance & Compliance



With over 20 years experience in economic development and Further Education, Jo's key focus is to manage and deliver Learning Unlimited services.

Jennifer Spendlove  
Head of Business Development



Joining the College in 2009, Jennie's vast experience in commercial recruitment and business to business sales provides the expertise for Learning Unlimited to continue its excellent levels of growth.

Pat McGowan  
Head of Operations



With over 28 years public sector experience in the education and training industry and as Head of Operations, Pat's key focus is to maintain and develop excellent levels of service to customers through daily operational management.

Krysia Woofinden  
Head of External Funding & Research



With a proven track record of successfully securing external funding, Krysia's key focus is to research products and services to keep Learning Unlimited abreast of industry needs and secure new business.

Stephanie Waldin-Parry  
MIS & Data Manager



With vast experience of external Government funding, Stephanie's key focus is to manage all data for both clients and learners, including management reporting.

Jill Holland  
Quality Manager



With extensive experience in quality, Jill is responsible for the quality management of our direct delivery and partner provision. Jill also focuses on learner and employer satisfaction data.

# Focus on... Celebrating Success

**258%** increase in learners between 09/10-10/11

**1674** Apprenticeship starts for 10/11

**100%** of Apprentices are able to access and benefit from our mobile technology resources

Engaged with over **600** employers throughout the East Midlands

**£10m** Skills Funding Agency contract to deliver Adult Training and Apprenticeships

Training now delivered in **16 regions** across the UK

Over **800** unemployed people re-trained in the last 12 months

**7%** above National Benchmark for overall Apprenticeship success for 10/11

# Focus on...

## What Our Clients Say



“The Pre Employment Training provided by Learning Unlimited has been of the highest standard and has met the needs of all the candidates.

We have seen some great examples of confidence and team building over a very short space of time and we are confident that all our new employees will now be well prepared to embark on a successful career with Tesco.

The tutors and staff have worked closely with Tesco to ensure that the training provided has met with our ongoing approval.”



**Heather Hughes, UK HR Manager,  
Vesuvius UK Limited**

*“Learning Unlimited has been fundamental in delivering our safety training, in particular IOSH accredited courses for the past 5 years. They are quick to respond to our needs and have worked with us to develop sessions that are tailored specifically to our organisation. Feedback from our delegates say the strength of the courses lie in the clear, knowledgeable and interesting way the information is delivered. We are very pleased with the service and have no hesitation in continuing to work with Learning Unlimited to deliver our future training needs.”*



**Matthew Barnes  
Director of Spire Estates**

*“A Business Advisor came to visit me and we discussed who and what I was looking for. Within a short space of time I had recruited a new apprentice, and we have a success story to tell! I can strongly recommend Learning Unlimited and the recruitment service for any business.”*



“Following training with Learning Unlimited we secured the 10 year contract in the Lincolnshire area and as such were able to continue our plans for the growth and development of the company. Training is an integral part of our company ethos and we hope to continue working with Learning Unlimited to ensure an efficient, knowledgeable workforce through continued improvement.”

# Over 30

Apprenticeship Frameworks  
to choose from

- Contact Centre
- Travel Services
- Performing Arts
- Public Services
- Retail
- Business Administration
- Sales
- IT
- Team Leading
- Child Care
- Customer Service
- Bricklaying
- Electrical
- Auto Repair & Maintenance
- Auto Body & Paint
- Fabrication & Welding
- Painting & Decorating
- Joinery
- Maintenance Operations
- Warehousing & Storage
- Plumbing
- Mechanical Engineering
- Hairdressing
- Beauty
- Sport
- Graphics / Design
- Hospitality & Catering
- Health & Social Care
- Logistics
- Driving Goods Management

# Focus on...

## Apprenticeships

Apprenticeships are the proven way to train your workforce, providing the practical skills and qualifications your organisation needs now and in the future. Over 130,000 companies recruit an Apprentice because they understand the benefits this brings, delivering a real return to your bottom line. They are work based training programmes designed around the needs of the employer, which helps businesses across all sectors to harness fresh new talent. Apprenticeships are a fantastic opportunity for your new and existing members of staff across all age groups.

Why recruit an Apprentice?

- Gain a highly motivated and loyal workforce
- Increase productivity
- Remain competitive
- Reduce training costs

With our **FREE** Apprenticeship Recruitment Service, it's never been easier to find the perfect Apprentice for your business.

For more details on Apprenticeships and the Recruitment service contact the team of specialists on **01246 500680**



# 1674

Apprenticeship  
starts from  
**August 2010**  
to **July 2011**

# Focus on...

## Apprenticeship Academy



Summer 2010 saw the launch of the Learning Unlimited Apprenticeship Academy. The Academy currently employs 12 Apprentices aged between 16 and 25 working towards level 2 and 3 Apprenticeships in a professional setting. The main objective of the Academy is to prepare these young people for the world of work and support them to secure sustainable employment beyond their time with us. We have successfully placed over 70% of our Apprentices into secure employment out in industry and have received excellent feedback.

The Apprentices within the Academy support the business development activity for Learning Unlimited. They have played an instrumental part in the employer engagement strategy, enabling us to provide specialist recruitment skills to employers throughout the East Midlands. The success of the Academy has resulted in 1674 Apprenticeship starts in 2010-2011 – more than double the Apprenticeship starts for the previous year.

*“Being part of the Academy has been fantastic. I was able to gain experience of being part of a real working environment; at the same time as allowing me to develop the necessary skills needed to take with me to new employment. I was given an insight of what to expect and what was expected from me, in the position that I was applying for. The recruitment team helped to find a suitable place of employment for me in my local area, as well as preparing me for the interview in order to get the job.”*



Anthony Murray, Sales Apprentice - now employed at Martin & Co, Chesterfield.

# Focus on...

## Business Development & Recruitment

Learning Unlimited has a team of dedicated, specialist Business Advisors in and around the East Midlands. Our Business Advisors are available by appointment to visit organisations from sole traders and SMEs through to large Blue Chip organisations. The Business Advisor will discuss your full training needs in relation to your business objectives, completing an Organisation Needs Analysis and working with you to identify and review specific impact measures to ensure you are happy with our training following delivery.

We are also able to offer a FREE Apprenticeship Recruitment Service to all employers wishing to employ an Apprentice and train through Learning Unlimited. With over 30 different frameworks to choose from we offer various start points throughout the year and have flexibility in delivery methods to suit the needs of employers.

# FREE

Apprenticeship Recruitment Service to all employers

## 89% conversion rate

enquiry to Apprenticeship start



For more details on Apprenticeships and the Recruitment service contact the team of specialists on **01246 500680**

# Focus on...

## Bespoke Training Tailored to Employer Needs

Learning Unlimited offers a comprehensive range of cost effective training packages delivered in line with employers business objectives. In addition to supporting businesses who wish to educate and develop staff through our wide range of formal qualifications, we are also able to develop bespoke training solutions aimed at meeting the specific needs of your business and it's employees.

By working closely with our customers we have built a significant portfolio of training solutions from one day short courses to higher level qualifications (up to Level 7 post graduate courses) covering all areas of business including:

- Health & Safety, First Aid
- Engineering and Construction
- Electrical
- Business Management
- Health & Social Care
- Hospitality and Catering
- Management
- Sales and Marketing
- Logistics
- Compliance Training
- Information Management and Information Technology

Whatever your requirements, Learning Unlimited can work with you to find a suitable, cost effective solution.

Flexibility is essential to the delivery solutions offered by Learning Unlimited with a variety of delivery times available and the choice of utilising our purpose built training & conference facilities for delivery or allowing us to attend your premises to undertake the training with full flexibility.

# 92%+

achievement rates  
for our short courses

# Focus on...

## Short courses



As part of our bespoke range of training options, Learning Unlimited offer a wide range of short courses that offer a cost effective solution to quick updates in professional knowledge. Our packages of short courses cover legislative training through to soft skill development, ensuring that you are developing your staff and meeting industry legislative requirements. Courses can be off the shelf or tailored to meet your specific needs and delivered to a group of your employees either at our conference facilities or onsite at your premises.

For more details of our short courses please contact **01246 500682**

# Focus on...

## Working with Tesco



Early in 2010, Learning Unlimited was approached by Tesco to deliver a Pre Employment Training Course to local long term unemployed people as part of the recruitment drive for their new regeneration store in Clay Cross.

As part of a regeneration partnership with Tesco, Job Centre Plus, Skills Funding Agency, Derbyshire Skills and Employment Board and North East Derbyshire Council, Learning Unlimited designed and delivered an initial interview preparation course, which over 500 people attended and a 5 week pre employment training course for 151 people who had successfully secured employment at the new store.

Working closely with Tesco, Learning Unlimited ensured this initial staff training met their organisational and store needs, delivering a blend of certificated courses (Health & Safety, Manual Handling) as well as basic Retail Skills required by all staff such as Customer Service, Communication and Team Work. The training supported the initial team bonding of the new staff and equipped them for their new roles at Tesco.



# Focus on...

## Programmes for the Unemployed

Learning Unlimited work with employers to identify local skill gaps and vacancies. We work closely within individuals to assist them with the skills required to help identify and address their barriers to employment.

During the last year we have helped over 880 unemployed people to re-train and gain the skills they need to secure sustainable employment.

Specific projects include, The Raising Aspirations Programme - Bolsover, where we worked to engage and support 90 long term unemployed residents achieve a qualification. As a result of this, 86% went on to gain a positive outcome.

In partnership with Coalfields Regeneration Trust, we have supported 140 unemployed people with a variety of Logistics Skills training including IOSH, HGV and Fork Lift Truck Training. We are a delivery partner for Ingeus as part of the Governments Work Programme where we expect to support over 200 individuals into sustainable employment this year.

If you are interested in offering a work opportunity to an individual contact us on **01246 500701**



*“Raising aspirations has boosted my confidence and given me the skills needed to move forward in my pursuit of permanent employment”*

Over  
**150 people**  
into employment with  
**85%**  
still in employment  
after 6 months

# Focus on...

## New Logistics Training Centre Junction 29A

Learning Unlimited have demonstrated a significant commitment to the Logistics industry with the opening of a Logistics Training Centre at the Markham Vale Development on Junction 29A of the M1.

Having forged strong links with Local Authorities and Jobcentre Plus to develop provision, the new facility will allow Learning Unlimited to further grow its existing training provision to respond to the needs of an industry sector that employs over 100,000 in the East Midlands.

The Logistics Training Centre will provide innovative and industry relevant training qualifications to a very high standard, confirmed by an RTITB accreditation and membership of Master Driver Consortium.

Flexible delivery methods aimed at a responsive industry enables the Logistics Training Centre to best meet the needs of employers and learners.

“ Providing innovative, industry relevant training and qualifications ”

### Training available includes:

Intermediate and Advanced Apprenticeships in Warehouse & Storage, Driving Goods Vehicles and Logistics Operations.

- HGV Training – All Categories
- PSV Training – Coaches, Buses, D1 Minibuses
- Forklift - Instructor Training
- Forklift Training – Counterbalance and Reach
- Driver CPC Training
- Logistics and Supply Chain Management – Foundation Degree
- Business and Supply Chain Management – BA (Hons)

For more information on the full range of logistics training we can offer please contact Brendon Briggs or Cheryl Webster on **01246 500699**



# Focus on...

## Corporate Training and Conference Facilities

### Waterloo Court

Learning Unlimited has developed a premier, purpose built Corporate Training and Conference Centre at Waterloo Court which is just two minutes away from Junction 29A off the M1. With a variety of training rooms and conferencing facilities all set within modern and contemporary surroundings, it is the ideal place for organisations to hold meetings, conferences and training sessions.

The two training rooms can accommodate 16 and 24 delegates respectively with flexible room layout. The main conferencing suite can cater for up to 100 people with a modern mezzanine cafe style area next door. All rooms use the latest technology including

interactive white boards and a full PA system. The Conference room also has an electronic blind for private and confidential meetings. A range of catering packages are available on request.

Waterloo Court is rapidly gaining a reputation for hosting and running local, regional and national conferences and events. It is a vibrant meeting, training and exhibition venue that is highly accessible.

To take advantage of the modern facilities and excellent location contact us on  
**01246 500699**



# Focus on...

## Excellence in Employer Services

Learning Unlimited is committed to providing high quality training and excellent customer service. As part of our commitment to quality, all of our trainers are professional, industry experts. Our sector focused Business Advisors provide a wealth of experience and take a consultative approach when helping you to identify your staff development and training needs. We take a four step approach to working with you to: identify your needs; design the right training solution; deliver that solution; evaluate that objectives have been met.



“ We are absolutely delighted to be shortlisted for the TES Outstanding Employer Engagement Award this year. This recognition reflects all the hard work and dedication of our staff who have made this happen. We work hard to provide high quality, flexible provision, responsive to employer needs. Over the last two years we have developed new ways of working and have forged strong links with over 400 local employers as a result of our strategic and innovative approach.

“In addition to the positive impacts for businesses, our service to employers offers high standards of outcomes for learners, which in turn supports employer aspirations around growth and productivity.”

**Julie Richards**  
Chesterfield College Deputy Principal,  
Enterprise, Engagement & Innovation

the **TES**

# Our Mission:

Equipping you with the skills and knowledge for progression and employment

# Our Vision:

By 2015 we will become recognised nationally as an outstanding college by learners, employers, partners, regulators and the people who work for us

# Our Core Values:

We aim at all times to:

- Put the learner first
- Have a genuine culture of inclusivity where all people and communities are valued
- Operate with openness and honesty
- Act with integrity and recognise our responsibilities
- Work as a team, respecting, supporting and valuing each other
- Seek continuous improvement

# Learning **Unlimited**

## Junction 29A (M1)

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Waterloo Court  
Markham Vale  
Chesterfield  
S44 5HY  
**T:** 01246 500699

## Tapton

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Brimington Road  
Chesterfield  
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**T:** 01246 500680

## Nottingham Office

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